California CLEAN POWER

Community Choice Simplified
Our Core Team

Peter Rumble, CEO

Kelly Foley, General Counsel & Director of Regulatory Affairs

Nathanael Miksis, Director of Energy Procurement & Market Analysis

Shehzad Wadalawala, Associate Director of Energy Procurement

Khyati Shah, VP of Marketing & Communications
Our Mission

California Clean Power empowers communities across California to launch a local Community Choice power program that brings guaranteed environmental and economic benefits to their community’s residents, schools and businesses.
Community Choice

Source
Your community controls energy sources and Rates

Delivery
Utility delivers energy, Reads your meter, and handles billing

Customer
New revenue, control, More renewable energy

Lower Rates : Renewable Power : New Revenue
QuickStart - The Next Evolution

QuickStart is Fast, No Risk, No Cost

No Risk
QuickStart is performance based. Your benefits are guaranteed, our revenue isn't!

No Cost
You don't have to hire additional staff or spend from your General Fund, there is no cost to your city.

Guaranteed Benefits
We guarantee a fixed, multi-year revenue stream, a mix of renewables, and rates.

Be Operational within Months
You can have a fully operational Community Choice in as little as 6-8 months.

Local Control
You have complete control over the combination of benefits and we will help you manage them.

We Do it All

California CLEANPOWER
QuickStart - *The Next Evolution*

California Clean Power provides another option for communities, an evolution from prior models.

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<thead>
<tr>
<th>Public Model</th>
<th>Public-Private Partnership: California Clean Power</th>
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<tr>
<td>• Uncertain Benefits</td>
<td>• Guaranteed Benefits</td>
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<tr>
<td>• Pre-Launch Costs in the Millions</td>
<td>• California Clean Power Covers All Expenses</td>
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<td>• Reliance On Multiple Outside Vendors</td>
<td>• All Core Functions Performed In House</td>
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<td>• 3 to 10+ Years to Launch</td>
<td>• Launch Less Than A Year From Community Readiness</td>
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<td>• Office Infrastructure, New Staff and New Appointed Seats</td>
<td>• ¼ to ½ FTE Staff Time, Your Council governs</td>
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Your Community, Your Choice

(calculations based on estimated data; scenarios provided as examples)

Low Energy Rates

Rates 3% below PG&E
50% Renewable Power
$17.1 million (10 year)

High Renewable

Rates 0.5% below PG&E
75% Renewable Energy
$19.3 million (10 year)

High Revenues

Rates equal to PG&E
33% Renewable Power
$47.8 million (10 year)
Mitigating Risk

California Clean Power addresses the most common challenges that cities face when trying to launch Community Choice on their own:

TIME - Cities have Competing Priorities
We manage the process from end-to-end and provide customer service to your community. Cities don’t have to hire extra staff.

EXPERTISE - Legislative, Regulatory and Energy
Our team has deep experience in energy markets, legislative, regulatory and communications field.

FINANCING - Benefits are Guaranteed
Our revenue is Performance Based. Yours is Guaranteed. Cities don’t have to spend anything from their general fund to launch or maintain Community Choice operations.
California Clean Power guarantees your community an annual revenue stream for 5 to 10 years. This can be used as General Fund revenue for your city’s specific needs: more clean power; lower electric rates; environmental and energy programming, or towards serving critical needs in your community.

California Clean Power manages the procurement of power for your community. You can choose the amount and mix of renewable and carbon free energy. We handle procurement of System Power, Renewable and carbon free power; CAISO scheduling and imbalances; Credit and collateral.

California Clean Power provides all of the services for a successful Community Choice program. Feasibility study, ordinance, implementation plan, statement of intent, utility service agreement, bond payment, CPUC certification and registration, community outreach, customer service (call center, website, outreach), Presentations to your governing board, Compliance (noticing, emission performance standard, power content label, quarterly fuel and energy report, US Energy Information Administration reporting), Regulatory (CPUC, CEC, CAISO, CARB), Environmental and Energy program assistance.

California Clean Power is performance based. We make a profit only after all of the guarantees to your community are met, and as we effectively manage market risks and operational costs.
Execution Timeline

- **Month 1**
  - Pass Ordinance
  - Approve Contract
  - Approve Implementation Plan & Statement of Intent

- **Month 2**
  - CPUC certifies Implementation Plan & registers the CCA (could take up to 3 months)

- **Month 3**
  - Coordinate CCA customer enrollment with IOU

- **Month 4**
  - Issue 60-day pre-notices

- **Month 5**
  - Execute CCA Service Agreement with IOU
  - Letter of Credit/Collateral for IOU Service Deposit
  - File IOU Service Agreement & Implementation Plan w/CPUC
  - Deposit $100K bond w/CPUC

- **Month 6**
  - Issue 30-day pre-notices

- **Month 7**
  - Issue 60-day post-notices

- **Month 8**
  - Issue 30-day post-notices

- **Month 9**
  - Issue 60-day post-notices
We look forward to hearing from you!

California Clean Power
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